Please utilize the following worksheet to complete and submit your Elevator Pitch. You’ll be evaluated on your ability to deliver your elevator pitch within 30 seconds in your next coaching call alongside receiving live feedback from peers and your coaches.

### Outline

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| Start with **Who You Are:**  *Open with a strong statement that grabs attention while reviewing your introduction basics.* | My name is Jonathan Whitt, I am a father, musician, and Software Engineering student. |
| Next talk about **What You Do:**  *Communicate what you currently do and/or what you’re hoping to do by way of describing the current stage you are at. (i.e - enrolled in a bootcamp learning \_\_\_)* | Currently I am a Manufacturing Supervisor in the Japanese automotive industry. |
| Describe your **Value Add:**  *What makes you unique when you think about your background, current experience, and the new skills you’re acquiring and how you can be of service to others?* | My 13 years of experience in lean manufacturing and continuous improvement provide me with knowledge and skills that I can help to apply to my new career. |
| Finish with your **Call to Action:**  *Are you requesting an informational interview, or maybe you want to learn about their company? This is key to getting a response; have a specific call to action.* | I would love to speak with you and learn more about your company and discuss any open positions you have or may have in the future in the Software Development field. |

### Final Product

Now, create a cohesive short paragraph that incorporates your statements above. Make sure it can be verbalized within 30 seconds and submit this document once you’re done.

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| My name is Jonathan Whitt, I am a father, musician, and Software Engineering student at Springboard.  Currently I am a Manufacturing Supervisor in the Japanese automotive industry and working towards a career change into the world of tech. I have 13 years of experience in leadership, lean manufacturing, and continuous improvement to bring into this new career and would love to speak with you to learn more about your company and discuss any positions you have or will have open in the future in the software development field. I look forward to hearing from you! |

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